

**The Actor as a Sole Proprietor:
You're a Business. Act Like One.™**

UNDERSTANDING YOUR CONTRACTS

WHEN: Sunday, January 10, 2010
TIME: 4:00 PM—6:00 PM

LOCATION: Ripley Grier Studios
520 8th Ave. (btwn 36th & 37th St.), 16H

PRICE, INCLUDING MATERIALS:
\$25 in advance (www.nschicklaw.com)
\$30 at the door (cash only)

WHAT TO BRING

IF YOU WANT, BUT NOT REQUIRED:

(You'll be organized before you leave.)

- Any written agreements you have for the contract work you performed
 - Your business cards for the post-workshop networking

DURING THIS WORKSHOP,
YOU'LL DISCOVER:

- What makes a contract whether written or not
- Key provisions to look for in a talent contract
- When and how you can negotiate terms beyond the standard union contract

Planned Workshops for 2010

Understanding Your Contract
Forming a Business Entity
Resolving Conflict
Surviving Litigation
Protecting Your Intellectual Property

Services for Actors

360° Debut Business Package - \$500.00*

- Basic website set-up using blog software
- Training on website updates
- Account set-up on actorsaccess.com, backstage.com and nycasting.com (does not include membership fees for those sites)
- Headshot and resume review
- Review of all current contracts
- Two free workshops
- Business plan development

360° Encore Business Package - \$200.00*

- Review of two current contracts
business plan
- One-hour consultation
- Two free workshops

